

FAHAD HOSSAIN

SENIOR PRODUCT MANAGER

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PROFESSIONAL PROFILE

A results-driven **Product Management leader** with extensive experience in **API development, AI-driven solutions, and developer-centric product experiences**, particularly in **fintech** and **highly regulated environments**. Proven track record of delivering **scalable Marketplace platforms**, optimizing **API performance**, and leading cross-functional teams to drive **innovative, user-focused products**. Recognized for strategic thinking, stakeholder engagement, and delivering measurable impact in complex, fast-paced environments.

CORE COMPETENCIES

- API Development & Integration
- Developer Experience & Docs
- SaaS Strategy and Development
- Product Development Lifecycle
- Data Driven API Experiences
- Product Roadmapping & Strategy
- Agile/Scrum/Kanban
- Cross-Functional Leadership
- AI/ML Integration (AWS Bedrock, Claude)

WORK EXPERIENCE

CAIS, New York, NY, May 2022 to Present

SENIOR PRODUCT MANAGER

API & Product Marketplace Product Manager

- Spearheaded the integration of data across scattered platforms into a **centralized API**, enabling seamless internal operations and external access through a **Partner API**, resulting in a **30% improvement in operational efficiency** YoY.
- Built and managed **product menu and pages for alternative investments**, enhancing **user engagement times by 35%** alongside increased offering material downloads significantly.
- Designed and maintained the **Funds Product Master API**, ensuring data consistency and scalability across the platform, supporting over **7,000+ firms** and **100,000+ user configurations**.
- Leveraged **AWS Bedrock** and **Claude AI** to analyze user behaviors and provide personalized product recommendations, improving marketplace efficiency and user satisfaction by **28% through user survey** YoY.
- Developed and maintained **core APIs** powering the platform, including **product data, market data services, and permissioning systems**, ensuring scalability and reliability for **7,000+ firms**.
- Created comprehensive **API documentation** for engineering teams and external partners, reducing onboarding time for new integrations and improving developer satisfaction.
- Led the **0-1 launch** of a portfolio construction tool, incorporating **Generative AI and LLM capabilities** to provide automated insights and statistical summaries for wealth managers..
- Introduced **bulk onboarding features**, scaling the platform's capacity to handle hundreds of products and share classes, streamlining operations for asset managers and advisors **from days to minutes**.
- Ascertained and prioritized platform requirements to onboard top tier asset managers onto the platform, contributing to a \$180 million increase in transaction volume in Q1-Q3 2024.

S&P Global, New York, NY, January 2020 to May 2022

PRODUCT MANAGER

Data-as-a-Service Product Management

- Managed **ESG scores, criteria methodologies, and fund data** for internal and external institutional clients, ensuring data accuracy and relevance in response to market changes, user feedback, and company goals.
- Collaborated with Risk and Regulatory stakeholders to uphold transparency in ratings data while ensuring compliance with **FINRA standards** and bi-annual audit requirements.

- Partnered with data and software engineers in an Agile environment to optimize the **Ratings APIs** and enhance data points to support various market climates.

ASSOCIATE PRODUCT MANAGER

Ratings API Product

- Originated an advanced **data distribution layer** to increase UI load performance by **90%** and pioneered **Azure DevOps** and **JIRA initiatives** related to Ratings Technology.
- Played a key role in the incremental reduction of legacy data flow pipelines, reducing server maintenance costs and decreasing support tickets by **48% within 3 sprints**.

EDUCATION

- **Bachelor of Arts in Economics**, CUNY Queens College, New York, NY
- Front-End Web Development Track, Udacity, New York, NY; Recipient of the “**Grow with Google Program**” hosted by Udacity

TRAINING

- Fundamentals of Big Data – Databricks, 2021
- Fundamentals of Machine Learning – Databricks, 2021
- NoSQL Essential Training – LinkedIn, 2021
- Becoming an AI-First Product Leader – LinkedIn, 2021
- AI For Everyone – Coursera, 2021
- UX Design for Developers – LinkedIn, 2021

VOLUNTEERING

Judge, Mentor at Superposition Toronto, August 2024

- Mentored 4 teams and was a judge for the leading all-girls global STEM hackathon in Toronto.

Mentor, Advisory Singapore, May 2022 – April 2023

- Helped young Singaporeans make informed career and education choices by breaking down barriers to access.

Mentor, Junior Academy, The New York Academy of Sciences, March 2021 – July 2022

- Mentored STEM students on tackling global challenges like AI bias and vaccine delivery.
 - Team placed **3rd in the "Tackling Bias in AI" challenge (2021)** globally.
 - Mentored a group focused on **mental health tech solutions (2022)**.

Abu Dhabi STEM Challenge Mentor, Decature, September 2021 – November 2021

- Guided students through challenges related to the UAE’s **4IR Strategy**.

Workshop Lead, Mentor, Superposition Toronto, SuperPOSITION, August 2021

- Led workshops on landing internships and product management at the leading all-girls global STEM hackathon in Toronto.

PROFICIENCIES & INTERESTS

Technical Proficiencies

- **API Tools:** Postman, Swagger, RESTful APIs
- **Cloud Platforms:** AWS (Bedrock, SageMaker, EC2), Azure, Snowflake
- **AI/ML Tools:** Claude AI, AWS Bedrock, Cursor, GPT, Ollama, Huggingface
- **Product Management Tools:** JIRA, Confluence, Productboard, Figma

Interests:

STEM Mentorship, Pickleball, Literature & Writing, Experimenting with AI